

“HOW LEADERS MOTIVATE”

INTRODUCTION: Nehemiah prays.
 Nehemiah plans.
 Nehemiah presents (motivates)

SIX BIBLICAL STEPS NEHEMIAH USES

STEP #1 EXPECT _____.

Nehemiah 2:10-11 (NIV) “When Sanball at the Horonite and Tobiah the Ammonite official heard about this, they were very much disturbed that someone had come to promote the welfare of the Israelites. I went to Jerusalem, and after staying there three days...”

I Corinthians 16:8-9 (NIV) (Paul) “I will stay here at Ephesus...there is a real opportunity here for a great and worth while work, even though there are many opponents.”

- Leader’s Law: there is no _____ without _____.
- There needs to be right _____.

Ecclesiastes 3:7b (NIV) “There is a time to be silent and a time to speak.”

STEP #2 GET THE _____ FIRST.

Nehemiah 2:12-16 (TEV) “I set out during the night with a few men. I had not told anyone what my God had put in my heart to do for Jerusalem...By night I went out through the Valley Gate toward the Jackal Well and Dung Gate, examining the walls of Jerusalem, which had been broken down, and its gates, which had been destroyed by fire. Then I moved on toward the Fountain Gate and the King’s Pool but there was not enough room for my mount to get through...The officials did not know where I had gone or what I was doing, because as yet I had said nothing to the Jews or the priests...or any others who would be doing the work.”

- Why at night? Nehemiah is doing _____.
- Leader’s Law? Leaders protect their plans from pre-mature _____!

Proverbs 23:23 (LB) “Get the facts at any price, and hold on tightly to all the good sense you can get.”

Proverbs 18:13 (LB) “What a shame - - yes how stupid - - to decide before knowing the facts.”

- Leader’s Law: Good leaders do their _____.

STEP #3 IDENTIFY _____ YOUR PEOPLE.

Nehemiah 2:17 (NIV) "Then I said to them, 'You see the trouble we are in: Jerusalem lies in ruins, and its gates have been burned with fire. Come, let us rebuild the wall of Jerusalem, and we will no longer be in disgrace.

- Leader's Law: The best ideas are not "mine" or "yours", but _____.

STEP #4 DRAMATIZE THE _____.

- Nehemiah uses two motivators
 1. He appealed to their _____.
 2. He appealed to their concern for _____.
- Leader's Law: The greatest motivation is not external, not internal, but rather _____.

STEP #5 ASK FOR A _____.

Nehemiah 2:17b (NIV) "...come, let us rebuild the wall."

- Nehemiah was both _____ and _____.
- Leader's Law: Leaders see both the _____ (what is) and the _____ (what can be).

STEP #6 ENCOURAGE WITH PERSONAL _____.

Nehemiah 2:18-20 (NIV) "I also told them about the gracious hand of my God upon me and what the king had said to me. They replied, 'Let us start rebuilding.' So they began this good work...The God of heaven will give us success. We His servants will start rebuilding."

- Nehemiah's story
 1. How God had _____ him.
 2. How the king had _____ him.
- People's response: "Let us start rebuilding!"
- What actually happened? The _____ had been transferred!
- God's Story

I Corinthians 11:1 (NIV) (Paul) "Follow my example as I follow the example of Christ."

- Leader's Law: I am ready to lead when people see _____ upon me!